



Depa PLC HY2023 Financial Results



29 August 2023

Global Interior Solutions

Summary income statement



AED mn	HY 2023	HY 2022	Change	%
Revenue	464.2	403.1	61.1	15.2%
Expenses	(465.6)	(401.5)	(64.1)	16.0%
Net (provision) / reversal of allowance for doubtful debts and due from construction contract customers	(42.9)	30.9	(73.8)	(238.8%)
Share of profit /(loss) from associates	0.9	(0.4)	1.3	(100.0%)
(Loss)/profit before interest and tax	(43.3)	32.1	(75.4)	(235.0%)
Net - finance cost	(3.1)	(3.6)	0.5	(13.5%)
(Loss)/profit before tax	(46.5)	28.5	(75.0)	(263.0%)
Income tax expense	(3.2)	(5.4)	2.2	(40.7%)
(Loss)/profit for the period	(49.7)	23.1	(72.8)	(314.9%)
(Loss)/profit for the period after NCI	(49.7)	23.1	(72.8)	(314.9%)

- Revenue increased period on period mainly due new projects wins in 2023 in the Kingdom of Saudi Arabia and Europe.
- Net provision of allowance for doubtful debts primarily relates to Depa Interiors Group.

Summary balance sheet

AED mn	HY 2023	FY 2022	Change
Cash and cash equivalents ¹	203.0	248.0	(45.0)
Restricted cash ¹	30.7	59.1	(28.4)
Fixed deposits ¹	0.6	0.7	(0.1)
Trade and other receivables	278.6	348.7	(70.1)
Assets classified as held for sale	0.0	4.8	(4.8)
Due from construction contract customers	154.1	165.0	(10.9)
Inventories	41.2	36.8	4.4
Total current assets	708.2	863.1	(154.9)
Contract retentions	144.7	113.2	31.5
Property, plant and equipment	117.2	105.4	11.8
Goodwill	32.3	32.3	0.0
Other non-current assets	31.5	25.3	6.2
Total non current assets	325.7	276.2	49.5
Total assets	1,033.9	1,139.3	(105.4)
Trade and other payables	554.4	593.4	(39.0)
Liabilities directly associated with assets classified as held for sale	0.0	1.3	(1.3)
Borrowings ²	4.9	13.3	(8.4)
Income tax payable	2.5	2.1	0.4
Current liabilities	561.8	610.1	(48.3)
Employees' end of service benefits	49.5	53.1	(3.6)
Borrowings ²	0.5	16.1	(15.6)
Other non-current liabilities	50.2	37.3	12.9
Non current liabilities	100.2	106.5	(6.3)
Total liabilities	662.0	716.6	(54.6)
Total equity including minorities	371.9	422.7	(50.8)

1. Cash balance of AED 234.3mn.
2. Reduction of AED 24mn of borrowings during the year, with total debt at year end of AED 5.4mn, a total external debt to equity ratio of 1.4%
3. Net asset value per share of AED 0.27 and tangible net asset value per share of AED 0.24

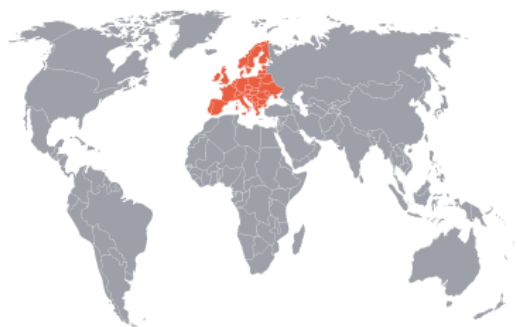
Summary cash flow

AED mn	HY 2023	HY 2022	Change
Operating activities	11.6	14.8	(3.2)
Working capital changes	(5.7)	18.6	(24.3)
Other movements	(7.9)	(6.4)	(1.5)
Net cash flows (used in)/from operating activities	(2.0)	27.0	(29.0)
Investing activities			
Net capex	(10.5)	0.4	(10.9)
Reclassification of net cash of assets held for sale	0.0	(0.2)	0.0
Dividends received from associates	0.6	1.5	(0.9)
Other movements	0.5	0.5	0.0
Net cash flows (used in)/from investing activities	(9.4)	2.2	(11.6)
Financing activities			
Movement in borrowings	(15.2)	(21.7)	6.5
Proceeds from issuance of share capital	0.0	150.0	(150.0)
Interest paid	(3.6)	(4.1)	0.5
Finance lease payments	(3.3)	(2.0)	(1.3)
Net cash flows (used in)/from financing activities	(22.1)	122.2	(144.3)
Net movement in cash and cash equivalents	(33.5)	151.4	(184.9)
Exchange differences arising on translation of foreign operations	(3.6)	(6.6)	
Cash and cash equivalents at the beginning of the period	238.3	125.5	
Cash and cash equivalents at the end of the period	201.2	270.3	(69.1)

- Net cash outflows from operating activities AED 2.0mn (net cash inflows H1 2022: AED 27mn)
- Net cash outflows from investing activities of AED 9.4mn (net cash inflows H1 2022: AED 2.2mn)
- Net cash outflows from financing activities of AED 22.1mn (net cash inflows H1 2022: AED 122.2mn)
- Cash and cash equivalents AED 201.2mn (H1 2022: AED 270.3mn)



Based in Germany, Vedder is the world's leading provider of fit-out solutions for the global superyacht, private jet and residence markets



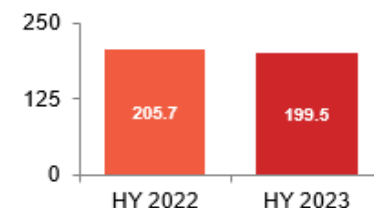
Financial highlights

- Revenue: AED 199.5mn, down 6% period on period
- EBIT: AED 11.1mn

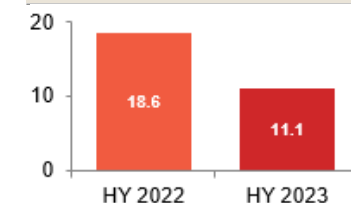
Operational highlights

- Decrease in EBIT mainly due to change in customer mix of Vedder as compared to HY2022
- Secured new awards of two exterior packages for new-build superyacht interior packages, bringing new wins for HY 2023 to over AED 220mn

Revenue



EBIT





The Middle East's leading provider of interior solutions for the hospitality, residential, commercial, transport and civil infrastructure markets



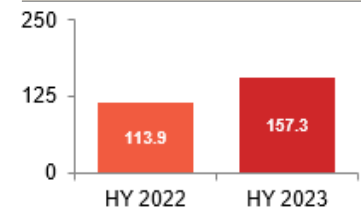
Financial highlights

- Revenue: AED 157.3mn, up 43% period on period
- EBIT: AED (53.4mn) mainly due to project receivables provisions

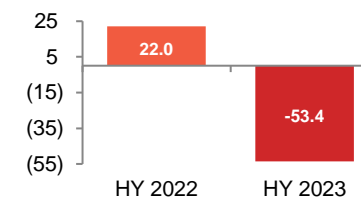
Operational highlights

- Increase in revenue due to expansion in the Kingdom of Saudi Arabia
- Awarded new hospitality project and packages in Saudi Arabia over AED 280mn

Revenue



EBIT





The Middle East's leading provider of interior solutions for the luxury retail market, premium marble supply and installation, and high-quality furniture and joinery works



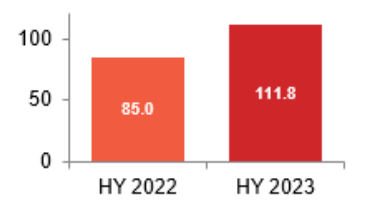
Financial highlights

- Revenue: AED 111.8mn, up 31% period on period
- EBIT: AED 4.7mn

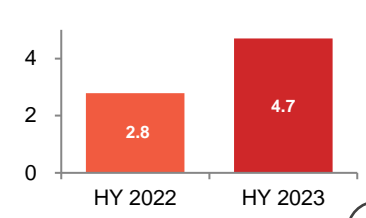
Operational highlights

- Strong relationships with long-term clients securing projects for Louis Vuitton, Versace, Dior, Chanel and Dolce & Gabbana during the period
- Increase in revenue mainly due to new projects wins in 2023

Revenue



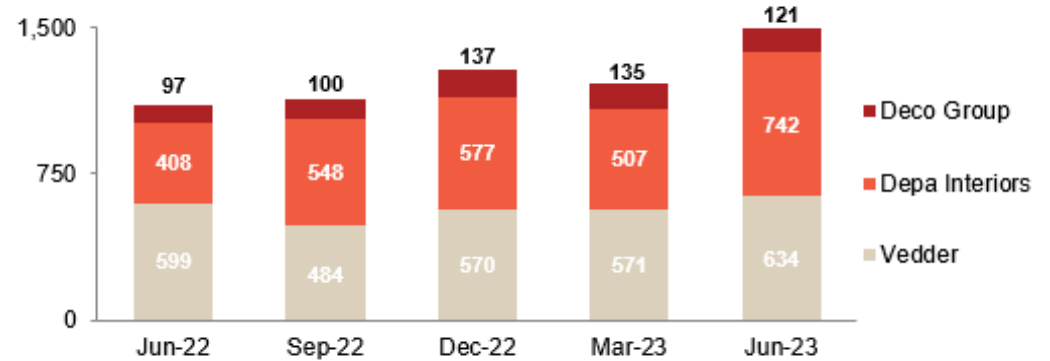
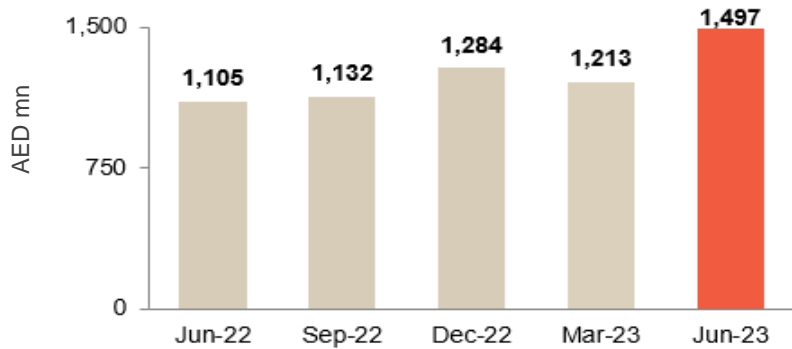
EBIT



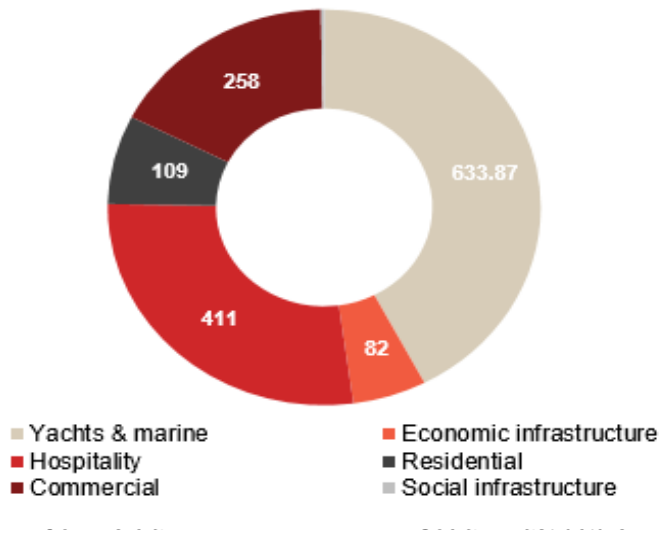
Backlog



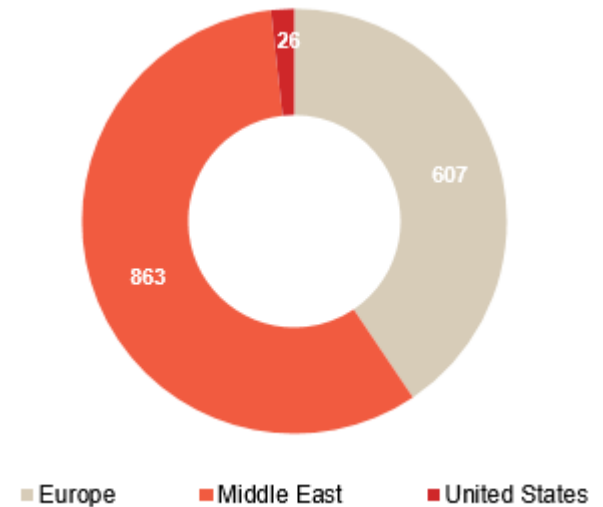
All figures in (AEDmn)



By project type



By geography



Outlook



The construction industry in the Kingdom of Saudi Arabia is poised for robust growth in the coming years, driven by ambitious infrastructure development projects, urbanization initiatives, and economic diversification efforts outlined in Vision 2030. The Group with its expansion plans for KSA, is focused on delivering its projects in the United Arab Emirates and Europe.

The Group is committed to deliver to quality construction projects in the markets it operates in. Overall, the market outlook is positive with robust backlog as at 30 June 2023 and new award wins expected in the later half of the year.



Cautionary statement

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